

EUROPEAN CLUB FOR COUNTERTRADE AND OFFSET

ECCO

Association loi 1901- n°W922002916

69 rue Louise Michel

92300 Levallois-Perret

France

Symposium #1

AGENDA

Venue: AREVA Offices - Room Paris (Hall A)

1, rue du Débarcadère

92716 Colombes

France

Time		Subject	Speaker	Institution
From	To			

Tuesday, June 14th, 2011

Forum on Offsets in India - Feedback Experience

Forum's chairman:

Ove Sindre Lied

Kongsberg

11:20 a.m.	12:15 p.m.	Understanding and Managing Cultural Differences	Maya Putois	Researcher
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12:15 p.m. 2:00 p.m. *Lunch on your own - Networking*

Feedback experience on Civil Offsets in India

2:00 p.m.	2:30 p.m.	Indian Patience and Complications	Claude Lemberger	Grefinter
2:30 p.m.	3:00 p.m.	Indian Commercial Offsets - SNECMA-CFM's feedback experience	Gilles Touchais	SNECMA-CFM
3:00 p.m.	3:30 p.m.	Setting-up of a small and medium scale company in Bangalore	Antony Malonda	MACHAERO

3:30 p.m. 4:00 p.m. *Coffee break*

Feedback experience on Defence Offsets in India

4:00 p.m.	4:30 p.m.	Offsets in India : procedures, drawbacks and challenges	Rajiv Chib	PWC
4:30 p.m.	5:00 p.m.	Technical and Commercial Offset proposals for Defence Contracts: feedback from Thales Systèmes Aéroportés	Jean-Louis Blanchart Patrick Cottin	Thales
5:00 p.m.	5:30 p.m.	A Submarine Adventure in India	Philippe Facchetti	DCNS

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Wednesday, June 15th, 2011

8:30 a.m.	9:00 a.m.	Registration		
9:00 a.m.	9:10 a.m.	Introduction from the Chairman	Christian Sylvain	
9:10 a.m.	9:15 a.m.	Presentation on Ethics and Competition	Lee D. Furter	

Workshop on Offsets and International Law

Workshop's chairman:

Johan L. ELIASSON

Presentations

9:15 a.m.	9:40 a.m.	Opening up of international government procurement	Viviane de Beaufort ECLE Managing Director	European Centre for Law and Economics- ESSEC Business School
9:40 a.m.	10:20 a.m.	Offsets and the World Trade Organisation	François Riegert Permanent representative of France	World Trade Organization

10:20 a.m. 10:40 a.m. *Coffee Break*

10:40 a.m.	11:05 a.m.	Treatment of offsets under the international commitments undertaken by the EU on government procurement (GPA and bilateral FTAs)	Marc Poulain Policy Officer	European Commission - DG Trade. Government Procurement and IPR unit
11:05 a.m.	11:40 a.m.	Treatment of foreign bidders/ goods in GP legislation : a comparison between the EU and the US regime	Marc Poulain Policy Officer	European Commission - DGTrade. Government Procurement and IPR unit
11:40 a.m.	12:30 p.m.	Defence government procurement in Europe and the new Directive 2009/81/EC	Katharina Vierlich-Juercke Legal Officer	European Commission - DG Internal Market

12:30 p.m. 13:45 p.m. *Lunch on your own - Networking*

Discussions and Debates with morning speakers

13:45 p.m.	3:00 p.m.	Defence Offsets Worldwide	<u>Moderator:</u> Katharina Weiner	Baker & McKenzie
3:00 p.m.	4:00 p.m.	Civil Offsets Worldwide	<u>Moderator:</u> Jacques Chahal-Purewal	Epicos

Conclusion

4:00 p.m.	4:10 p.m.	Conclusion by the Chairman	Christian Sylvain	
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