

ECCO



European Club for Countertrade & Offset

European Club for Countertrade & Offset

69, rue Louise Michel
92300 Levallois-Perret
France

SYMPOSIUM #3 Brussels, Belgium December 14 and 15, 2011

AGENDA

VENUE

**BNP Paribas Offices
Rue Royale 20
Brussels – Belgium**

SPONSORED BY



FN HERSTAL

IN COLLABORATION WITH

de Droit et d'Économie
Centre Européen
ESSEC
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PARIS-SINGAPORE
Law and Economics
European Centre of

**FORUM ON OFFSETS WITHIN THE EUROPEAN UNION
ENFORCEMENT OF DIRECTIVE 2009/81/EC AND
INTERPRETATION OF ARTICLE 346 TFEU**

DECEMBER 14TH, 2011 – FROM 2 P.M. TO 5:30 P.M.

Time		Speaker	Title	Institution	Country
From	To				

12:30 p.m. 02:00 p.m. *Lunch at the venue – for previously registered attendees only*

12:30 p.m.	02:00 p.m.	Registration			
02:00 p.m.	02:10 p.m.	Welcome speech from the Chairman			
02:10 p.m.	02:15 p.m.	Welcome speech from BNP Paribas			
		Benoît Mélot	Commercial director	BNP-Paribas	Belgium
02:15 p.m.	02:20 p.m.	ECCO Rules on Ethics and Competition			

Chairman: Dominique Prost

02:20 p.m.	02:40 p.m.	2009/81/EC Directive and the exception of article 346 TFEU: an academic approach			
		Edouard Simon	Associated expert	European Centre of Law and Economics	France
02:40 p.m.	03:05 p.m.	Transposition and implementation of Directive 2009/81/EC within the European Union			
		Katharina Vierlich-Jurcke	Legal Officer	European Commission – DG Internal Market	Germany
03:05 p.m.	03:25 p.m.	Scope of application of Article 346 TFEU			
		Burkard Schmitt	Official	European Commission – DG Internal Market	Belgium

03:25 p.m. 03:45 p.m. *Coffee break*

03:45 p.m.	04:05 p.m.	Application of directive 2009/81/EC and interpretation of Article 346 TFEU in Finland			
		Henrik Rähä	Secretary	Finnish Committee on Industrial Participation	Finland
04:05 p.m.	04:25 p.m.	Application of directive 2009/81/EC and interpretation of Article 346 TFEU in Poland			
		Hubert Krolikowski	Director	Ministry of Economy – Department of Offset Program	Poland

04:30 p.m.	05:30 p.m.	Roundtable with speakers			
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Gala dinner – *for previously registered attendees only*
Location: Mercedes House, Rue Bodenbroek 22-24, Brussels

06:30 p.m.	07:30 p.m.	Cocktail			
07:30 p.m.	10:30 p.m.	Dinner			

WORKSHOP ON BEST PRACTICES ON OFFSETS

DECEMBER 15TH, 2011 – FROM 9 A.M. TO 4 P.M.

Time		Speaker	Title	Institution	Country
From	To				

08:00 a.m.	09:00 a.m.	Registration			
09:00 a.m.	09:05 a.m.	Welcome speech from the Chairman			
09:05 a.m.	09:10 a.m.	ECCO Rules on Ethics and Competition			

Chairman: Joost van Gemert

09:10 a.m.	09:40 a.m.	The fundamental reasons for implementing an offset policy in Malaysia			
		Dr. Kogila ap Balakrishnan	Former Undersecretary of the Defence Industry Division	Ministry of Defence	Malaysia
09:40 a.m.	10:10 a.m.	Framework for the Successful Implementation of an Offset Policy – Israel & India Examples			
		Dr. Athanasios Potsis	Senior Manager, Industrial Cooperation	Epicos	Greece

10:10 a.m. 10:30 a.m. *Coffee break*

10:30 a.m.	11:00 a.m.	Case study: GD European Land Systems-Steyr's offset program in Czech Republic			
		Stephan Thalhammer	Manager Industrial Participation	General Dynamics European Land Systems – Steyr	Austria
11:00 a.m.	11:30 a.m.	Impact of direct offsets on a company's strategy and activities			
		Joseph Vidal	Offset Director	Thales Communications & Security	France
11:30 a.m.	12:00 p.m.	Impact of indirect offsets on a company's strategy and activities			
		Christian Sylvain	Associated expert	European Centre of Law and Economics	France

12:00 p.m. 02:00 p.m. *Lunch break – for previously registered attendees only*

02:00 p.m.	04:00 p.m.	Discussion and roundtable with speakers			
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04:00 p.m.	04:10 p.m.	Conclusion by the Chairman			
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For Board Members only

04:30 p.m.	05:30 p.m.	Board Meeting			
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