

# ECCO NEWS

Issue #15 - April 2014

## ECCO Symposium #8

ECCO is holding its next symposium on June 18-19 at Eurosatory, the world's largest international defence and security exhibition, which will take place at the Paris-Nord Villepinte exhibition centre, just a short drive from CdG International Airport.



Sponsored by:



The Symposium will focus on a number of key aspects of offset practices around the world. The Forum will put the spotlight on offsets in Malaysia and Turkey's imminent civil offset policy, and will consider the Buy American Act against the backdrop of the ongoing Transatlantic Trade and Investment Partnership negotiations. The Workshop will provide an opportunity to discuss the insurance options available to cover the political, financial and industrial risks associated with offset transactions.

Click here to register: <http://www.ecco-offset.eu>

## Brown Bag offset panel on March 18

On March 18, 2014, **C. Scott Maravilla, Derek Gilman, Brenda Swick, Robert Metzger** and Christian Sylvain, Chairman of ECCO, took part in a brown bag seminar to discuss their respective offset practices under the current legislation.

Click on the link to view the presentation given by the Chairman of ECCO. Click on the image to the right to view Christian Sylvain's presentation



Click above to view video

## Closing ceremony of the Countertrade & Offset Academy 2014

Twelve trainees from five different countries were awarded ESSEC certificates at a closing ceremony marking the end of the highly successful 2<sup>nd</sup> edition of the offset advanced management programme organised by ECCO and ESSEC in association with IHS.



Countertrade & Offset Academy 2014

## Follow us on LinkedIn

Click here:



## Members only

Don't forget that the Members Area of the ECCO website has a "Small Ads" section where you can either place an announcement regarding your offset requirements or make yourself known as a service provider. It has now been extended to include job offers.

Contact the ECCO staff to post an ad.

## ECCO - The European Club for Countertrade & Offset

69, rue Louise Michel  
92300 Levallois-Perret  
France  
+33 6 10 60 08 02  
[info@ecco-offset.eu](mailto:info@ecco-offset.eu)