

# ECCO NEWS

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## ECCO Symposium #8

ECCO is holding its next symposium on June 18-19 at Eurosatory, the world's largest international defence and security exhibition, which will take place at the Paris-Nord Villepinte exhibition centre, just a short drive from Charles de Gaulle international airport.



The Symposium will focus on a number of key aspects of offset practices around the world. The Forum will put the spotlight on offsets in Malaysia and Turkey's imminent civil offset policy, and will consider the Buy American Act against the backdrop of the ongoing Transatlantic Trade and Investment Partnership negotiations. The Workshop will provide an opportunity to discuss the insurance options available to cover the political, financial and industrial risks associated with offset transactions.

For the first time, a panel of prominent US lawyers will be giving their opinion on a burning question: if the Transatlantic Trade and Investment Partnership is signed and the Buy American Act ceases to apply to European companies, what future will there be for US offset policy as regards Europe and third countries?

Registration on [www.ecco-offset.eu](http://www.ecco-offset.eu)

## Echoes from ECCO, Volume 1: A BILINGUAL GLOSSARY OF PROFESSIONAL TERMS

ECCO is pleased to announce the publication of Volume 1 in the series ECHOES FROM ECCO entitled "100 compensation terms commonly used in government procurement contracts, a bilingual glossary of professional terms". All those who register for Symposium #8 on the ECCO website will receive a copy. Participants who have not registered will be able to purchase the glossary which will also be available via the ECCO website in the very near future [www.ecco-offset.eu](http://www.ecco-offset.eu).

## Offset & Countertrade Academy 2015: Save the date

For the third year running, the Offset & Countertrade Academy, organized by ECCO and ESSEC in association with IHS, will be held at ESSEC in the CNIT, Paris La Défense.

**Session 1:**  
**March 2-7, 2015.**

**Session 2:**  
**March 30-April 4, 2015.**



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## Members only

Don't forget that the Members Area of the ECCO website has a "Small Ads" section where you can either place an announcement regarding your offset requirements or make yourself known as a service provider. It has now been extended to include job offers.

Contact the ECCO staff to post an ad.

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