

ECCO Symposium #9 in Vienna

ECCO will hold its 9th symposium on November 19 & 20, 2014 in Vienna, Austria, at the hotel Le Meridien. The forum will cover offsets and similar mechanisms in Canada and in South Korea and for the first time the workshop will be dedicated to Compliance.

ECCO symposiums are unique events which gather members and non-members to discuss about offsets. Prestigious speakers rush twice a year to speak on the ECCO stage.

Online registrations will open soon.



Fourth Annual High-Level Anti-Corruption Conference for G20 Governments

Jointly organised by the Italian co-chairmanship of the G20 Anti-corruption Working Group and the OECD in Rome on June 11, 2014. Extract from the OECD conclusion.

The panel discussion on "offsets" unveiled a whole other world of potential corruption threats, essentially ignored until now by the international community, but the total value of which is estimated at over USD 500 billion per year. This is a complicated area where rules differ across jurisdictions. The discussion showed that offsets may well be a common practice in countries where, more often than not, it is a licit tool for government to rapidly boost an economy and make the most of foreign investment. However, this practice in the area of government procurement comes with a risk to create opportunities for disguising an offset contract into a bribe. In this context, participants agreed that to avoid them becoming the "next generation of bribes", it is clear that disclosure, transparency and accountability in every step of the procurement process are essential. Participants also agreed that there may be room for a framework to prevent and address the corruption risks associated with the practice of "offsets".

Countertrade & Offset Academy 2015: Save the date and registration

For the third year running, the Countertrade & Offset Academy, organized by ECCO and ESSEC in association with IHS, will be held at ESSEC in the CNIT, Paris La Défense. Find the full program on our website in the Training section.

Session 1:
March 2-7, 2015

Session 2:
March 30-April 4, 2015

REGISTER BEFORE SEPTEMBER 30, 2014 TO
GET **EARLY BIRD RATES!**

Only **5,500 euros** for non-members
and only **4,675 euros** for ECCO members

Registration

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More information

www.ecco-offset.eu/training



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ECCO Board renewed

The new ECCO Board was elected at our last AGM which took place on June 17, 2014 at Eurosatory.

The new Board members are: Jean-Marie Aoust (France), Chantal Dagnaud - Institutions & Stratégies (France), Alain Fernandez - Thales International Offset (France), Lee D. Further - RUAG (Switzerland) as Vice Chairwoman, Sonia Méhaignoul - FN HERSTAL (Belgium), Grant Rogan - Bleinheim Capital Services Ltd. (United Kingdom) as Vice Chairman, Christian Sylvain - Areva (France) as Chairman, Stephan Thalhammer - GD European Land System – Steyr GmbH (Austria), Joost Van Gemert - Rheinmetall AG (Germany).

The newly elected Board will serve until 2017.

ECCO - The European Club for Countertrade & Offset

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